

"Bill Urban with Corporate Combat was a godsend to us! When my GM and I realized we had a thief, he **helped us gather evidence** and **coached us throughout the entire process**. He **spent hours teaching us how to interrogate** her to get a full confession. Most of these hours spent with us was while he was on vacation! He also made himself available while we were going through the interrogation so he could support us while it was happening. (Also, while he was on vacation.)

Not only did she confess to what we already knew she did, **but so much more!** It had been going on for months longer than we even realized. She wrote a full **two-page confession!** Shortly thereafter, the police came and picked her up! In total **she confessed to stealing \$26,000.00!** Without Bill's help we would have thought it was around \$2,000.00. **I would have never believed it! Becoming a member of Corporate Combat was one of the best things I have ever done for my company!"**

Annie Beale - Owner, Coastal Clips - Virginia Beach, VA

Number of Interrogations: **0**

Prior Interrogation Training: **None**

Interrogation 101 by Corporate Combat®: **3 hours**

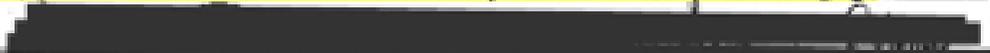
Interrogation Results: **\$26,000 Confession!**

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This case was brought to our attention when our office received a call for assistance by one of our **Corporate Combat® Members**. After a brief consultation, it was determined that the Salon Owner and her General Manager were capable and confident that they could handle the interrogation process with the **proper ethical and legal guidance**. After more than **3 hours of detailed instruction and consultation**, the Owner and GM felt they were ready to confront the suspect and conduct the interrogation. They were told not to deviate from the instructions, and, **by the following results**, it appears they were good students who listened to their instructor! The following confession was taken from an employee who was "trusted." Side note: Her father happened to be a police officer.

**See the Subject's Confession Below!**

When I started here back in Jan of 09 I came as a <sup>trainee</sup> ~~trainee~~ and worked my self as being on my own stylist AS I started with my cliental when people came back to me I ~~was~~ Felt Happy n I felt I should do them a Favor and give them \$5.99 HAIRCUTS sometime when the clients came back to over n over I would give them Free Haircuts alot of the times I would give them Free Shampoo and when my ~~wait~~ <sup>wait</sup> time was high I would hit Shampoo plus Free Haircut Coupon on Shampoo so I can still keep my productivity When it came to get Haircuts it would take me longer on there hair n I wanted to keep my Haircut time down so I ~~never~~ <sup>as</sup> would hit regular or long style plus Free Haircut Coupon On the products I would give Customers buy one get one Free or 50% OFF or 10 or 20% OFF sometimes when I needed hair products I would just take them OFF THE SHELF and keep them For my self. When it came to my summer vacation I would think of a way to save money up Before my trip HOME I thought of a way with going back to invoices and changing cash Customers into Free HAIRCUTS n taken the left over change n keeping it I did it to when draw was over during the day I would keep left over money my goal was to collect \$100 dollars a day For my vacation with that being said im working 6 days a week For month and with coupons and Free Haircut, ~~styles~~, ~~perms~~, and Shampoo with discounts on Haircuts & products it would be \$26,000. This \$26,000 dollar includes Free Haircuts discounts on Haircuts, shampoo, long styles, regular styles, ~~shampoo~~ <sup>shampoo</sup> products, plus stole out from charge tips and Cash draw when I ~~perman~~ <sup>as</sup> changed invoices.

Witness: 

When I started doing the discounts I didn't ever think it would be a serious crime <sup>and come up to 26,000</sup> Dollars in money lost & stole

I started <sup>up</sup> the whole <sup>thing</sup> in last summer of 09' mainly beginning

I Dine some of my Family members and put them in computer

and just hit Free hair cut Card and one Day when I wanted to keep my

productivity I would put them in computer in hit Free haircut on them on

Somedays when there not even Free I gave my Friend a perm for Free

month or 2 ago use the perm box you come the product I took

were ClarityFying, Biolage, Crew Gel, Nialon, measuring line, Frax

Solutions Sometimes I would go into a payed invoice and put them

as \$99 Haircut and put in the product I wanted and just pay the difference

so it wouldn't be so much some times I would hit Back Bar on products

so I could keep them that way or when we had coupon on Computer

I would hit buy one get one Free that way I can get Free products too

I did do this in other two salons I worked at most

but sometime

9-31-10

After all that I've done in this day on I know that it isn't right

what I have does to this salon and the people and I'm truly sorry what

you have been thru in past year dealing with me and from this day

on I'll know my rights and wrong dealing with my situation.

I've been told I will receive a copy

8-31-10

Witness:

3:12 PM